

**UNITED WAY COMMUNITY SERVICES OF GUELPH &
WELLINGTON**

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
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YEAR ENDED DECEMBER 31, 2013

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Chartered Accountants
and Business Advisors

People Count.

INDEPENDENT AUDITOR'S REPORT

To the members of: United Way Community Services of Guelph & Wellington

We have audited the accompanying financial statements of United Way Community Services of Guelph & Wellington, which comprise the statement of financial position as at December 31, 2013 and the statements of operations, changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not for profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

As is common with many non-profit organizations, the organization derives revenue from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to donation revenue, excess of revenues over expenditures, assets and net assets.

Qualified Opinion

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, these financial statements present fairly, in all material respects, the financial position of United Way Community Services of Guelph & Wellington as at December 31, 2013 and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.

RLB LLP

Guelph, Ontario
May 12, 2014

Chartered Accountants
Licensed Public Accountants

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
STATEMENT OF FINANCIAL POSITION
AS AT DECEMBER 31, 2013

	2013	2012
ASSETS		
CURRENT		
Cash	\$ 1,152,227	\$ 1,413,876
Restricted cash (note 4)	62,236	62,236
Short term investments (note 9)	607,509	0
Pledges receivable (note 11)	2,304,201	2,268,181
Other receivables	4,421	12,816
Government remittances recoverable	20,282	21,392
Prepaid expenses	<u>6,334</u>	<u>70,007</u>
	4,157,210	3,848,508
CAPITAL ASSETS (note 6)	<u>378,397</u>	<u>354,894</u>
	<u>\$ 4,535,607</u>	<u>\$ 4,203,402</u>
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	\$ 161,814	\$ 75,576
Allocations payable (note 7)	2,878,479	2,716,205
Deferred contributions (note 12)	<u>39,776</u>	<u>0</u>
	<u>3,080,069</u>	<u>2,791,781</u>
NET ASSETS		
UNRESTRICTED		
United Way Campaign	1,443,979	1,374,673
Community Services	<u>(109,093)</u>	<u>(77,211)</u>
	1,334,886	1,297,462
RESTRICTED		
Building and Capital	58,416	51,923
Deferred Giving	<u>62,236</u>	<u>62,236</u>
	<u>120,652</u>	<u>114,159</u>
TOTAL NET ASSETS	<u>1,455,538</u>	<u>1,411,621</u>
	<u>\$ 4,535,607</u>	<u>\$ 4,203,402</u>

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
STATEMENT OF CHANGES IN FUND BALANCES
FOR THE YEAR ENDED DECEMBER 31, 2013

	Unrestricted				Restricted				Combined	
	United Way Campaign 2013	United Way Campaign 2012	Community Services 2013	Community Services 2012	Building and Capital 2013	Building and Capital 2012	Deferred Giving 2013	Deferred Giving 2012	2013	2012
NET ASSETS , beginning of year	\$ 1,374,656	\$ 1,519,465	\$ (77,194)	\$ (76,993)	\$ 51,923	\$ 61,631	\$ 62,236	\$ 62,236	\$ 1,411,621	\$ 1,566,339
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES , for the year	<u>69,323</u>	<u>(144,792)</u>	<u>(31,899)</u>	<u>(218)</u>	<u>6,493</u>	<u>(9,708)</u>	<u>0</u>	<u>0</u>	<u>43,917</u>	<u>(154,718)</u>
NET ASSETS , end of year	<u>\$ 1,443,979</u>	<u>\$ 1,374,673</u>	<u>\$ (109,093)</u>	<u>\$ (77,211)</u>	<u>\$ 58,416</u>	<u>\$ 51,923</u>	<u>\$ 62,236</u>	<u>\$ 62,236</u>	<u>\$ 1,455,538</u>	<u>\$ 1,411,621</u>

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31, 2013

	Unrestricted				Restricted				Combined	
	United Way Campaign 2013	United Way Campaign 2012	Community Services 2013	Community Services 2012	Building and Capital 2013	Building and Capital 2012	Deferred Giving 2013	Deferred Giving 2012	2013	2012
REVENUES										
Pledges	\$ 3,454,170	\$ 3,399,805	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,454,170	\$ 3,399,805
Grants and sponsorships	32,524	16,800	23,097	165,540	0	0	0	0	55,621	182,340
Homelessness Prevention Study grant	0	0	59,383	69,292	0	0	0	0	59,383	69,292
Pay equity grant	0	0	18,688	18,692	0	0	0	0	18,688	18,692
Other	6,853	2,425	0	0	0	0	0	0	6,853	2,425
Interest income	0	1,276	8,749	0	0	0	0	0	8,749	1,276
Rental income	0	0	0	0	51,985	51,985	0	0	51,985	51,985
	<u>3,493,547</u>	<u>3,420,306</u>	<u>109,917</u>	<u>253,524</u>	<u>51,985</u>	<u>51,985</u>	<u>0</u>	<u>0</u>	<u>3,655,449</u>	<u>3,725,815</u>
EXPENDITURES (schedule 1)										
United Way Campaign	669,252	578,830	0	0	0	0	0	0	669,252	578,830
Community Services	0	0	356,016	451,742	0	0	0	0	356,016	451,742
Building and Capital	0	0	0	0	45,492	61,693	0	0	45,492	61,693
	<u>669,252</u>	<u>578,830</u>	<u>356,016</u>	<u>451,742</u>	<u>45,492</u>	<u>61,693</u>	<u>0</u>	<u>0</u>	<u>1,070,760</u>	<u>1,092,265</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE ALLOCATIONS AND PLEDGE LOSS	<u>2,824,295</u>	<u>2,841,476</u>	<u>(246,099)</u>	<u>(198,218)</u>	<u>6,493</u>	<u>(9,708)</u>	<u>0</u>	<u>0</u>	<u>2,584,689</u>	<u>2,633,550</u>
ALLOCATIONS AND PLEDGE LOSS										
Allocations (schedule 2)	2,573,635	2,463,089	(214,200)	(198,000)	0	0	0	0	2,359,435	2,265,089
One-time transition funding to funded agencies (note 5)	0	425,809	0	0	0	0	0	0	0	425,809
Pledge loss	181,337	97,370	0	0	0	0	0	0	181,337	97,370
	<u>2,754,972</u>	<u>2,986,268</u>	<u>(214,200)</u>	<u>(198,000)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,540,772</u>	<u>2,788,268</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES, for the year	<u>\$ 69,323</u>	<u>\$ (144,792)</u>	<u>\$ (31,899)</u>	<u>\$ (218)</u>	<u>\$ 6,493</u>	<u>\$ (9,708)</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 43,917</u>	<u>\$ (154,718)</u>

See notes to the financial statements

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2013

	2013	2012
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Excess (deficiency) of revenues over expenditures for the year	\$ 43,917	\$ (154,718)
Items not requiring an outlay of cash		
Amortization	<u>20,894</u>	<u>21,182</u>
	64,811	(133,536)
Changes in non-cash working capital		
Pledges receivable	(36,020)	(286,985)
Government remittances recoverable	1,110	(2,298)
Prepaid expenses	63,673	(65,517)
Other receivables	8,395	(8,188)
Accounts payable and accrued liabilities	86,238	(11,946)
Allocations payable	162,274	704,104
Deferred contributions	<u>39,776</u>	<u>0</u>
	<u>390,257</u>	<u>195,634</u>
CASH USED IN FINANCING ACTIVITIES		
Term loan	<u>0</u>	<u>(132,653)</u>
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES		
Additions to capital assets	(44,397)	(5,553)
Short term investments	<u>(607,509)</u>	<u>77,837</u>
	<u>(651,906)</u>	<u>72,284</u>
NET (DECREASE) INCREASE IN CASH	(261,649)	135,265
NET CASH, BEGINNING OF YEAR	<u>1,413,876</u>	<u>1,278,611</u>
NET CASH, END OF YEAR	<u>\$ 1,152,227</u>	<u>\$ 1,413,876</u>

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2013

1. NATURE OF BUSINESS

United Way Community Services of Guelph & Wellington is a not for profit organization incorporated under the laws of Ontario without share capital and is a registered charity under the Income Tax Act. United Way Community Services of Guelph & Wellington is exempt from income tax. Its purpose is to plan, co-ordinate and fund social services in the City of Guelph and the Counties of Wellington and Dufferin. Its operations have been divided into four categories for accounting purposes, the United Way Campaign, Community Services, Building and Capital Fund, and Deferred Giving Program.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with Canadian accounting standards for not for profit organizations and include the following significant accounting policies:

(a) FUND ACCOUNTING

United Way Campaign Fund

The unrestricted United Way campaign fund reports resources made available through the organization's annual United Way Campaign which raises funds to distribute to member agencies in the City of Guelph and the Counties of Wellington and Dufferin.

Community Services Fund

The unrestricted community services fund reports resources that are to be utilized in co-ordinating social services in the City of Guelph and the Counties of Wellington and Dufferin.

Building and Capital Fund

The building and capital fund reports resources generated by collecting rent from tenants and resources utilized in covering the direct costs associated with maintaining the premises. This fund is internally restricted.

Deferred Giving Program

The deferred giving program reports resources contributed for future use which are accounted for as restricted cash. Investment income earned on resources of the Deferred Giving Program is reported in the United Way Campaign Fund. This fund is externally restricted.

(b) REVENUE RECOGNITION

The organization follows the deferral method of accounting for contributions. Externally restricted contributions, comprised primarily of grant revenues, are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when they are received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Pledge revenue is recognized when commitments are made by the donors. Provisions are made for non-collection of pledges based upon prior experience.

Other revenue is recognized when earned and collection is reasonably assured.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2013

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) CAPITAL ASSETS

Capital assets are recorded at cost and amortized on the basis of their estimated useful life using the following methods and rates:

Buildings	- 4 % declining balance basis
Signage	- 20 % declining balance basis
Equipment	- 30 % declining balance basis
Computer hardware	- 30 % declining balance basis
Fencing	- 8 % declining balance basis
Computer software	- 100 % declining balance basis
Parking lot	- 8 % declining balance basis
Fundraising software	- 10 % declining balance basis

Amortization is recorded at 50% of the above rates in the year of addition.

(d) USE OF ESTIMATES

The preparation of financial statements in conformity with Canadian generally accepted accounting principles for not for profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Significant areas requiring management's estimates include allowances for doubtful receivables, designations receivable, the useful lives of capital assets and accrued liabilities. Actual results could differ from those estimates.

(e) FINANCIAL INSTRUMENTS

Measurement of financial instruments

The organization initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The organization subsequently measures all its financial assets and financial liabilities at amortized cost except for short term investments which are measured at fair value. Changes in fair value are recognized in the excess of revenues over expenditures.

Financial assets measured at amortized cost include cash and pledges and other receivables.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, allocations payable and deferred contributions.

Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. If an impairment has occurred, the carrying amount of financial assets measured at amortized cost is reduced to the greater of the discounted future cash flows expected or the proceeds that could be realized from the sale of the financial asset. The amount of the write-down is recognized in the excess of revenues over expenditures. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the excess of revenues over expenditures.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2013

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(e) **FINANCIAL INSTRUMENTS (continued)**

Transaction costs

The organization recognizes its transaction costs in excess of revenues over expenditures in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

(f) **ALLOCATION OF EXPENSES**

The United Way Community Services of Guelph & Wellington engages in campaign and community service programs. The costs of these programs include personnel, administrative and occupancy expenses that are directly related to providing these programs. Personnel and administrative expenses are allocated based on the resources used for each program. Occupancy costs are split equally between the two programs as they share the same premises.

(g) **CONTRIBUTED MATERIALS AND SERVICES**

During the year, a number of organizations and individuals donate materials to the organization and a number of volunteers contribute a significant amount of their time. Because of the difficulty in determining the fair value, contributed materials and services are not recorded in the financial statements.

3. FINANCIAL INSTRUMENTS

The organization's financial instruments consist of cash, pledges and other receivables, short term investments and accounts payable and accrued liabilities.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest, credit, currency, liquidity, or other price risks arising from these financial instruments.

The extent of the organization's exposure to these risks did not change in 2013 compared to the previous period.

The organization does not have a significant exposure to any individual customer or counterpart.

4. RESTRICTED CASH

Restricted cash consists of monies received from a bequest. The funds are to be used in the Deferred Giving Program.

5. TRANSITION FUNDING ALLOCATION

A one-time funding allocation of \$425,809 was recognized in 2012 due to a transition in the basis of the allocation period. This represents a three month extension of the allocation commitment period and is reflected on the statement of operations for 2012.

The allocation period was revised from a January through December yearly basis to an April through March yearly basis.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2013

6. CAPITAL ASSETS

	Cost	Accumulated Amortization	Net 2013	Net 2012
Land	\$ 102,081	\$ 0	\$ 102,081	\$ 102,081
Buildings	321,043	127,851	193,192	201,242
Signage	1,365	1,159	206	258
Equipment	53,562	42,048	11,514	16,449
Computer hardware	83,376	72,322	11,054	11,244
Fencing	3,480	878	2,602	2,828
Computer software	1,665	1,665	0	0
Parking lot	23,542	4,413	19,129	20,792
Fundraising software	40,652	2,033	38,619	0
	<u>\$ 630,766</u>	<u>\$ 252,369</u>	<u>\$ 378,397</u>	<u>\$ 354,894</u>

7. ALLOCATIONS PAYABLE

Due to the nature of the organization's fund raising, allocations are determined and immediately charged to expense following the completion of the annual campaign in December. Allocations for the subsequent year are finalized in March of that year and are paid on an April to March yearly basis. The balance of allocations payable at December 31, 2013 relates to the allocations to be disbursed from January 1, 2014 to March 31, 2015.

In addition to the allocations determined in March, additional allocations are granted throughout the year to organizations in need.

8. OPERATING LINE OF CREDIT

The organization has an operating line with TD that has a maximum credit limit of \$250,000. As at December 31, 2013, the balance of the operating line was \$0 (2012 - \$0). The operating line is secured by a general security agreement representing the first charge on all the assets of the entity as well as assignment of fire insurance.

9. SHORT TERM INVESTMENTS

	2013	2012
TD Guaranteed Investment Certificate, maturing on January 6, 2014, with an interest rate of 1.50% per annum	\$ <u>607,509</u>	\$ <u>0</u>

10. COMMITMENTS

The organization has committed to an operating lease for the photocopier which expires in May 2017. Future minimum lease payments are as follows:

2014	\$ 7,106
2015	7,106
2016	7,106
2017	<u>2,370</u>
	<u>\$ 23,688</u>

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2013

11. PLEDGES RECEIVABLE

Pledges receivable include pledges received before December 31, 2013, net of cash received and an allowance for unfulfilled pledges of \$400,000 (2012 - \$500,000).

12. DEFERRED CONTRIBUTIONS

Deferred contributions, which consist of the unexpended portion of government grant revenue received that relates to future periods, is as follows:

	2013	2012
Balance, beginning of the year	\$ 0	\$ 0
Plus amount received related to the following year	<u>39,776</u>	<u>0</u>
Balance, end of year	<u>\$ 39,776</u>	<u>\$ 0</u>

13. CORRESPONDING FIGURES

The prior year financial statements were audited by the previous auditor.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

SCHEDULE OF EXPENDITURES

(Schedule 1)

FOR THE YEAR ENDED DECEMBER 31, 2013

	2013	2012
OPERATING EXPENDITURES		
Wages and benefits	\$ 639,526	\$ 665,932
Marketing and promotion	110,562	116,194
Office and general	58,482	51,346
Homelessness Prevention Study	55,422	55,125
Occupancy costs	32,362	27,725
Dues and fees	28,757	26,938
Amortization	20,894	21,182
Professional fees	18,221	15,093
Travel	15,645	15,964
Computer supplies and services	15,410	17,924
Interest and bank charges	15,188	13,688
Repairs and maintenance	14,801	20,291
Telephone	13,980	10,837
Utilities	10,916	9,940
Conferences	8,342	5,597
Insurance	6,080	4,848
Job development projects	5,396	5,991
Website development	447	2,429
Consulting	293	622
Annual general meeting	36	1,558
Interest on long term debt	<u>0</u>	<u>3,041</u>
	<u>\$ 1,070,760</u>	<u>\$ 1,092,265</u>
ALLOCATED TO:		
United Way Campaign	\$ 669,252	\$ 578,830
Community Services	356,016	451,742
Building and Capital	<u>45,492</u>	<u>61,693</u>
	<u>\$ 1,070,760</u>	<u>\$ 1,092,265</u>

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES

(Schedule 2)

FOR THE YEAR ENDED DECEMBER 31, 2013

	2013	2012
FUNDED AGENCIES		
Abbeyfield Guelph	\$ 28,000	\$ 28,000
Action Read	63,140	55,572
Alzheimer Society of Dufferin County	0	3,000
Alzheimer Society of Guelph-Wellington	7,837	7,837
ARCH: HIV/AIDS Resources and Community Health (formerly AIDS Committee of Guelph and Wellington County)	23,857	23,857
Autism Society of Ontario - Wellington County Chapter	14,000	14,000
Big Brothers Big Sisters Dufferin and District	34,200	32,000
Big Brothers Big Sisters of Guelph	120,434	120,434
Big Brothers Big Sisters of North Wellington	27,680	27,680
Breast Strokes	3,850	3,850
Canadian Hearing Society	15,782	15,782
Canadian Mental Health Association	79,890	79,890
Canadian National Institute for the Blind	45,963	45,963
Canadian Red Cross - Guelph Wellington	39,500	39,500
Centre Wellington Food Bank	10,500	10,500
Chalmers United Church - Outreach Program	23,220	23,220
Child Witness Centre	6,000	5,000
Children's Foundation of Guelph Wellington - Food and Friends	45,000	45,000
Community Resource Centre of North/Centre Wellington	103,809	103,809
Distress Centre Wellington/Dufferin	85,000	85,000
Dufferin Child and Family Services	6,600	6,600
Dufferin Parent Support Network	16,200	10,000
East Wellington Community Services	103,227	68,227
Family & Children Services	50,000	50,000
Family Counselling and Support Services	166,642	155,973
Give Yourself Credit	29,120	9,500
Guelph District Labour Council	25,013	25,013
Guelph District Multicultural Festival	15,000	7,500
Guelph Enabling Garden	13,000	13,000
Guelph Independent Living	10,735	10,735
Guelph Neighbourhood Support Coalition	50,000	41,000
Guelph Services for the Autistic	0	7,000
Guelph Wellington Seniors Association	135,600	135,600
Guelph Wellington Women in Crisis	72,223	57,223
Headwaters Communities in Action	40,000	40,000
Hospice Wellington	63,430	65,429
Immigrant Services of Guelph Wellington	37,930	37,930
John Howard Society of Waterloo-Wellington	28,508	24,408
Learning Disabilities Association - Wellington County	0	10,000
Lutherwood	0	7,500

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES

(Schedule 2) (continued)

FOR THE YEAR ENDED DECEMBER 31, 2013

	2013	2012
FUNDED AGENCIES (continued)		
March of Dimes Canada	16,891	16,891
Michael House Pregnancy Care Centre	50,000	50,000
Mood Disorders Support Group	6,956	6,956
Onward Willow - New Beginnings	47,500	0
Project Serve - University of Guelph	4,500	4,500
Rainbow Programs for Children	14,000	11,400
Second Chance Employment Counselling	0	7,300
St. John Ambulance - Fergus Branch	5,006	5,006
St. John Ambulance - Guelph Branch	6,000	6,000
Student Volunteer Scholarship	3,640	3,650
Victorian Order of Nurses	25,273	25,273
Volunteer Centre of Guelph and Wellington	164,163	164,163
Volunteer Dufferin Organization	3,000	0
Welcome In Drop In Centre	89,850	89,850
Wellington County Learning Centre	25,000	29,300
Wellington Dufferin Guelph Public Health (Poverty Elimination Task Force)	20,000	20,000
Wyndham House	200,666	200,666
YMCA-YWCA of Guelph	36,100	36,100
	<u>2,359,435</u>	<u>2,229,587</u>
ONE TIME GRANTS AND ADDITIONAL FUNDING		
Poverty Elimination Task Force	0	21,660
St. James the Apostle Church - Living On Less	0	1,000
Wellington Dufferin Guelph Public Health	0	12,842
	<u>0</u>	<u>35,502</u>
EXTERNAL ALLOCATIONS	2,359,435	2,265,089
INTERNAL ALLOCATION		
Community Services of Guelph and Wellington	<u>214,200</u>	<u>198,000</u>
TOTAL CAMPAIGN ALLOCATIONS	<u>\$ 2,573,635</u>	<u>\$ 2,463,089</u>