

**UNITED WAY COMMUNITY
SERVICES OF GUELPH &
WELLINGTON**

(A Non-Profit Organization)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2012

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WEILER & COMPANY

CHARTERED ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT

To: The Members of United Way Community Services of Guelph & Wellington

We have audited the accompanying financial statements of **United Way Community Services of Guelph & Wellington**, which comprise the statement of financial position as at **December 31, 2012**, and the statement of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many non-profit organizations, the Organization derives revenue from donations the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization and we were not able to determine whether any adjustments might be necessary to donation revenue, excess of revenue over expenditures, assets, and net assets.

Qualified Opinion

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of United Way Community Services of Guelph & Wellington at December 31, 2012, and its financial performance and its cash flows for the year then ended in accordance with Canadian Canadian accounting standards for not-for-profit organizations.

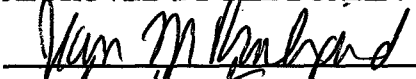

Chartered Accountants
Licensed Public Accountants

Guelph, Ontario
April 25, 2013

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
STATEMENT OF FINANCIAL POSITION
AS AT DECEMBER 31, 2012

	2012	2011
ASSETS		
CURRENT		
Cash	\$ 1,413,876	\$ 1,278,611
Restricted cash (note 3)	62,236	62,236
Short-term investments (note 4)	0	77,837
Pledges receivable (note 5)	2,268,181	1,981,196
Other receivables	12,816	4,628
Government remittances receivable	21,392	19,094
Prepaid expenses	<u>70,007</u>	<u>4,490</u>
	3,848,508	3,428,092
CAPITAL ASSETS (note 6)	<u>354,894</u>	<u>370,523</u>
	<u>\$ 4,203,402</u>	<u>\$ 3,798,615</u>
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	\$ 75,576	\$ 87,523
Allocations payable (note 7)	2,716,205	2,012,100
Current portion of term loan (note 9)	<u>0</u>	<u>8,004</u>
	2,791,781	2,107,627
LONG-TERM DEBT		
Term loan (note 9)	<u>0</u>	<u>124,649</u>
Total Liabilities	<u>2,791,781</u>	<u>2,232,276</u>
NET ASSETS		
UNRESTRICTED		
United Way Campaign	1,374,656	1,519,465
Community Services	<u>(77,194)</u>	<u>(76,993)</u>
	<u>1,297,462</u>	<u>1,442,472</u>
RESTRICTED		
Building and Capital	51,923	61,631
Deferred Giving	<u>62,236</u>	<u>62,236</u>
	<u>114,159</u>	<u>123,867</u>
Total Net Assets	<u>1,411,621</u>	<u>1,566,339</u>
	<u>\$ 4,203,402</u>	<u>\$ 3,798,615</u>

APPROVED BY THE BOARD:


 _____ Director

 _____ Director

see accompanying notes

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

(A Non-Profit Organization)

STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

FOR THE YEAR ENDED DECEMBER 31, 2012

	Unrestricted				Restricted				Combined	
	United Way Campaign		Community Services		Building and Capital		Deferred Giving		2012	2011
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
REVENUE										
Pledges	\$ 3,399,805	\$ 3,149,235	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,399,805	\$ 3,149,235
Grants and sponsorships	16,800	22,800	234,832	227,109	0	0	0	0	251,632	249,909
Pay equity grant	0	0	18,692	18,684	0	0	0	0	18,692	18,684
Other	2,425	1,145	0	0	0	0	0	0	2,425	1,145
Interest income	1,276	543	0	0	0	0	0	0	1,276	543
Estate gift	0	225	0	0	0	0	0	0	0	225
Rental income	0	0	0	0	51,985	51,985	0	0	51,985	51,985
	<u>3,420,306</u>	<u>3,173,948</u>	<u>253,524</u>	<u>245,793</u>	<u>51,985</u>	<u>51,985</u>	<u>0</u>	<u>0</u>	<u>3,725,815</u>	<u>3,471,726</u>
EXPENDITURES (Schedule 1)										
United Way Campaign	578,847	503,035	0	0	0	0	0	0	578,847	503,035
Community Services	0	0	451,725	438,050	0	0	0	0	451,725	438,050
Building and Capital	0	0	0	0	61,693	62,061	0	0	61,693	62,061
	<u>578,847</u>	<u>503,035</u>	<u>451,725</u>	<u>438,050</u>	<u>61,693</u>	<u>62,061</u>	<u>0</u>	<u>0</u>	<u>1,092,265</u>	<u>1,003,146</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE ALLOCATIONS AND PLEDGE LOSS	<u>2,841,459</u>	<u>2,670,913</u>	<u>(198,201)</u>	<u>(192,257)</u>	<u>(9,708)</u>	<u>(10,076)</u>	<u>0</u>	<u>0</u>	<u>2,633,550</u>	<u>2,468,580</u>
ALLOCATIONS AND PLEDGE LOSS										
Allocations (Schedule 2)	2,463,089	2,241,173	(198,000)	(159,000)	0	0	0	0	2,265,089	2,082,173
One-time transition funding to funded agencies (Note 8)	425,809	0	0	0	0	0	0	0	425,809	0
Pledge loss	97,370	223,659	0	0	0	0	0	0	97,370	223,659
	<u>2,986,268</u>	<u>2,464,832</u>	<u>(198,000)</u>	<u>(159,000)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,788,268</u>	<u>2,305,832</u>
(DEFICIENCY) EXCESS OF REVENUE OVER EXPENSES for the year	(144,809)	206,081	(201)	(33,257)	(9,708)	(10,076)	0	0	(154,718)	162,748
NET ASSETS at beginning of the year	<u>1,519,465</u>	<u>1,313,384</u>	<u>(76,993)</u>	<u>(43,736)</u>	<u>61,631</u>	<u>71,707</u>	<u>62,236</u>	<u>62,236</u>	<u>1,566,339</u>	<u>1,403,591</u>
NET ASSETS at end of the year	<u>\$ 1,374,656</u>	<u>\$ 1,519,465</u>	<u>\$ (77,194)</u>	<u>\$ (76,993)</u>	<u>\$ 51,923</u>	<u>\$ 61,631</u>	<u>\$ 62,236</u>	<u>\$ 62,236</u>	<u>\$ 1,411,621</u>	<u>\$ 1,566,339</u>

see accompanying notes

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2012

	2012	2011
CASH PROVIDED BY (USED IN)		
OPERATING ACTIVITIES		
Excess of revenue over expenditures for the year	\$ (154,718)	\$ 162,748
Items not involving cash		
Depreciation	<u>21,182</u>	<u>20,774</u>
	(133,536)	183,522
Changes in non-cash working capital items		
Increase in pledges receivable	(286,985)	(24,508)
Decrease in note receivable	0	20,000
(Increase) decrease in other receivables	(8,188)	21,264
(Increase) decrease in government remittances receivable	(2,298)	159
(Increase) decrease in prepaid expenses	(65,517)	7,397
(Decrease) increase in accounts payable and accrued liabilities	(11,946)	39,330
Increase in allocations payable	<u>704,104</u>	<u>266,248</u>
	<u>195,634</u>	<u>513,412</u>
INVESTING ACTIVITIES		
Decrease (increase) in short-term investments	77,837	(335)
Purchase of capital assets	<u>(5,553)</u>	<u>(39,007)</u>
	<u>72,284</u>	<u>(39,342)</u>
FINANCING ACTIVITIES		
Repayment of term loan	<u>(132,653)</u>	<u>(8,004)</u>
NET INCREASE IN CASH	135,265	466,066
CASH, BEGINNING OF YEAR	<u>1,278,611</u>	<u>812,545</u>
CASH, END OF YEAR	<u>\$ 1,413,876</u>	<u>\$ 1,278,611</u>

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012

NATURE OF ORGANIZATION.

The United Way Community Services of Guelph and Wellington County is a charitable organization under the Ontario Corporations Act and is exempt from income tax. The Organization helps plan, co-ordinate and fund social services in the City of Guelph and the County of Wellington. Its operations have been divided into four categories for accounting purposes, the United Way Campaign, Community Services, Building and Capital Fund, and Deferred Giving Program.

1. SUMMARY OF ACCOUNTING POLICIES

The following summary of significant accounting policies is presented in order to assist the reader in interpreting these financial statements:

(a) FUND ACCOUNTING

The Organization follows the restricted fund method of accounting for contributions.

The United Way Campaign Fund manages the annual United Way Campaign which raises funds to distribute to member agencies in the City of Guelph and the County of Wellington.

The Community Services Fund co-ordinates social services in the City of Guelph and the County of Wellington.

The Building and Capital Fund is restricted to collecting rent from tenants and paying all direct costs to maintain the capital assets.

The Deferred Giving Program reports resources contributed for future use which are accounted for as restricted cash. Investment income earned on resources of the Deferred Giving Program is reported in the United Way Campaign Fund.

(b) SHORT-TERM INVESTMENTS

Short-term investments, consisting principally of marketable securities, are valued at market value. Market value is determined by the closing sale price on the recognized stock exchange on which the investments are listed or principally traded.

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**

(A Non-Profit Organization)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

1. SUMMARY OF ACCOUNTING POLICIES *(continued)*

(c) CAPITAL ASSETS

Capital assets are recorded at cost. Depreciation is calculated using the diminishing balance method at the following annual rates, except in the year of acquisition, when one-half of the annual rate is used:

Building	4%
Parking lot	8%
Equipment	30%
Computer equipment	30%
Fence	8%
Signs	20%
Computer software	100%

(d) REVENUE RECOGNITION

Pledges are recorded as revenue when commitments are made by the donors. Provisions are made for non-collection of pledges based upon experience. Other sources of revenue are recognized upon receipt or when collection is reasonably certain.

(e) CONTRIBUTED SERVICES

Volunteers contribute a significant amount of time per year to assist the Organization in carrying out its activities. Because the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

(f) CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist principally of cash on hand and other highly liquid interest-bearing instruments with original maturities of three months or less.

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**

(A Non-Profit Organization)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

1. SUMMARY OF ACCOUNTING POLICIES *(continued)*

(g) FINANCIAL INSTRUMENTS

Measurement of financial instruments

The Organization initially measures its financial assets and liabilities at fair value.

The Organization subsequently measures all its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in net income.

Financial assets measured at amortized cost include cash, pledges and other receivables, and government remittances recoverable.

Financial liabilities measured at amortized cost include the accounts payable and accrued liabilities.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

Transaction costs

For financial instruments subsequently measured at fair value, the Organization recognizes transaction costs directly attributable to their origination, issuance or assumption in net income in the period incurred. When a financial instrument is measured at amortized cost, transaction costs are included in the initial measurement of the instrument.

(h) ALLOCATION OF EXPENSES

The United Way of Guelph Wellington engages in campaign and community service programs. The costs of these programs include personnel, administrative and occupancy expenses that are directly related to providing these programs. Personnel and administrative expenses are allocated based on the resources used for each program. Occupancy costs are split equally between the two programs as they share the same premises.

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**

(A Non-Profit Organization)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

1. SUMMARY OF ACCOUNTING POLICIES *(continued)*

(i) USE OF ESTIMATES

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the year. Actual results could differ from those estimates. Estimates are reviewed on a regular basis and, as adjustments become necessary, they are reported in income in the periods in which they become known. The assets and liabilities which require management to make significant estimates and assumptions in determining carrying values include accounts receivable, capital assets, accounts payable and accrued liabilities.

2. FIRST TIME ADOPTION OF CANADIAN ACCOUNTING STANDARDS FOR NOT-FOR-PROFIT ORGANIZATIONS

The Canadian Accounting Standards Board has issued Canadian accounting standards for not-for-profit organizations which are mandatory for annual financial statements relating to fiscal years beginning on or after January 1, 2012. Accordingly, the Organization has adopted Canadian accounting standards for not-for-profit organizations for the first time in the preparation of the current year's statement of financial position.

As required by Canadian accounting standards for not-for-profit organizations section 1501 First-time adoption, January 1, 2011 is considered to be the transition date, therefore, restatement of comparative information previously reported under Canadian generally accepted accounting principles is required. No restatement of previous comparative information was required as the Organization's previous accounting policies under Canadian generally accepted accounting principles mirrors the Organization's accounting policies under Canadian accounting standards for not-for-profit organizations.

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**

(A Non-Profit Organization)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

Opening statement of financial position at January 1, 2011:

ASSETS

CURRENT

Cash	\$	812,545
Restricted cash		62,236
Short-term investments		77,500
Pledges receivable		1,955,851
Note receivable		20,000
Government remittances receivable		19,252
Other receivables		26,730
Prepaid expenses		11,887
		2,986,001

CAPITAL ASSETS

		352,290
	\$	3,338,291

LIABILITIES

CURRENT

Accounts payable and accrued liabilities		48,191
Allocations payable		1,745,852
Current portion of term loan		8,004
		1,802,047

LONG-TERM DEBT

Term loan		132,653
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Total Liabilities

		1,934,700
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NET ASSETS

UNRESTRICTED

United Way Campaign		1,313,384
Community Services		(43,736)
		1,269,648

RESTRICTED

Building and Capital		71,707
Deferred Giving		62,236
		133,943

Total Net Assets

		1,403,591
	\$	3,338,291

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**

(A Non-Profit Organization)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

3. RESTRICTED CASH

Restricted cash consists of monies received from a bequest. The funds are to be used in the Deferred Giving Program.

4. SHORT-TERM INVESTMENTS

Short-term investments as at December 31, 2012 consist of the following:

	2012	2011
CIBC, redeemable GIC, interest at 0.75%, matures July 5, 2012	\$ 0	\$ 67,612
RBC, redeemable GIC, interest at 1.00%, matures October 6, 2012	<u>0</u>	<u>10,225</u>
	<u>\$ 0</u>	<u>\$ 77,837</u>

The book value of short term investments equates to its fair market value.

Short-term investments were cashed in the year and proceeds were directed towards the pay out of the term loan (See note 9).

5. PLEDGES RECEIVABLE

Pledges receivable include pledges received before December 31, 2012, net of cash received and an allowance for unfulfilled pledges of \$500,000 (2011 - \$450,000).

6. CAPITAL ASSETS

Capital assets as at December 31, 2012 consist of the following:

	COST	ACCUM. DEPRN.	2012 NET BOOK VALUE	2011 NET BOOK VALUE
Land	\$ 102,081	\$ 0	\$ 102,081	\$ 102,081
Building	321,043	119,801	201,242	209,627
Parking lot	23,542	2,750	20,792	22,600
Equipment	53,562	37,113	16,449	16,756
Computer equipment	79,631	68,387	11,244	16,063
Fence	3,480	652	2,828	3,074
Signs	1,365	1,107	258	322
Computer software	<u>1,665</u>	<u>1,665</u>	<u>0</u>	<u>0</u>
	<u>\$ 586,369</u>	<u>\$ 231,475</u>	<u>\$ 354,894</u>	<u>\$ 370,523</u>

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**

(A Non-Profit Organization)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

7. ALLOCATIONS PAYABLE

Due to the nature of the Organization's fund raising, allocations are determined and immediately charged to expense following the completion of the annual campaign in December. Allocations for the subsequent year are finalized in March of that year and are paid on an April to March yearly basis. The balance of allocations payable at December 31, 2012 relates to the allocations to be disbursed from January 1, 2013 to March 31, 2014.

In addition to the allocations determined in March, additional allocations are granted throughout the year to Organizations in need.

8. TRANSITION FUNDING ALLOCATION

A one-time funding allocation of \$425,809 was recognized in the current year due to a transition in the basis of the allocation period. This represents a three month extension of the allocation commitment period and is reflected in the one-time transitional funding expense noted above.

The allocation period was revised from a January through December yearly basis to an April through March yearly basis.

9. TERM LOAN

The term loan at December 31, 2012 consists of the following:

	2012	2011
Royal Bank loan, repayable in monthly payments of \$667 plus interest at prime rate plus 1.0%, due July 31, 2028.	\$ 0	\$ 132,653
Less: current portion	0	(8,004)
	\$ 0	\$ 124,649

The loan was paid out in the year and the short-term investment held as a condition of the loan was released.

10. OPERATING LINE OF CREDIT

The Organization has an operating line with TD that has a maximum credit limit of \$250,000. As at December 31, 2012 the balance of the operating line was \$0. The operating line is secured by the following:

- general security agreement representing a first charge on all the assets of the entity;
- assignment of fire insurance.

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2012**

11. COMMITMENTS

The entity is committed under a long-term lease for a photocopier which expires in May 2017. Minimum annual payments (exclusive of the requirement to pay taxes, insurance and maintenance costs) for each of the next five years are approximately as follows:

2013	\$ 7,106
2014	7,106
2015	7,106
2016	7,106
2017	<u>2,370</u>
	<u>\$ 30,794</u>

12. ENDOWMENT FUND

In prior years, the Organization received estate gifts in which the funds were transferred to the Guelph Community Foundation to be held by them as an endowment fund. Under the terms of the agreement with the Guelph Community Foundation, the Organization may receive the income earned annually on the funds.

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
SCHEDULE OF EXPENDITURES
FOR THE YEAR ENDED DECEMBER 31, 2012

	2012	2011
OPERATING EXPENDITURES		
Wages and benefits	\$ 665,932	\$ 647,822
Marketing and promotion	116,194	95,053
Homelessness Prevention Study	55,125	20,136
Office and general	51,346	32,643
Occupancy costs	27,725	27,020
Dues and fees	26,938	23,105
Depreciation	21,182	20,774
Repairs and maintenance	20,291	21,740
Computer supplies	17,924	12,739
Travel	15,964	14,611
Professional fees	15,093	16,403
Bank charges and interest	13,688	15,277
Telephone	10,837	10,682
Utilities	9,940	12,181
Job development projects	5,991	2,172
Conferences	5,597	15,684
Insurance	4,848	3,640
Interest on long-term debt	3,041	5,544
Website development	2,429	294
Annual general meeting	1,558	769
Consulting	622	4,632
Tomorrow fund	0	225
	<u>\$ 1,092,265</u>	<u>\$ 1,003,146</u>
ALLOCATED TO:		
United Way Campaign	\$ 578,847	\$ 503,035
Community Services	451,725	438,050
Building and Capital	<u>61,693</u>	<u>62,061</u>
	<u>\$ 1,092,265</u>	<u>\$ 1,003,146</u>

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
**SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES
FOR THE YEAR ENDED DECEMBER 31, 2012**

	2012	2011
FUNDED AGENCIES		
A.C.O.R.D.	\$ 0	\$ 5,811
AIDS Committee of Guelph and Wellington County	23,857	23,857
Abbeyfield Guelph	28,000	20,000
Action Read	55,572	55,572
Alzheimer Society of Guelph-Wellington	7,837	7,837
Alzheimer Society of Dufferin County	3,000	1,500
Autism Society of Ontario - Wellington County Chapter	14,000	14,000
Big Brothers Big Sisters of Guelph	120,434	120,434
Big Brothers Big Sisters of North Wellington	27,680	27,680
Big Brothers Big Sisters Dufferin	32,000	10,000
Breast Strokes	3,850	3,850
Canadian Hearing Society	15,782	15,782
Canadian Mental Health Association	79,890	79,890
Canadian National Institute for the Blind	45,963	35,588
Canadian Red Cross - Guelph Wellington	39,500	39,500
Centre Wellington Food Bank	10,500	12,500
Chalmers United Church - Outreach Program	23,220	15,000
Child Witness Centre	5,000	5,000
Community Resource Centre	103,809	95,000
Community Living Dufferin	0	4,000
Distress Centre Wellington/Dufferin	85,000	80,000
Dufferin Child and Family Services	6,600	13,000
Dufferin Parent Support Network	10,000	6,500
East Wellington Community Services	68,227	43,530
Family & Children Services	50,000	45,000
Family Counselling and Support Services	155,973	155,973
Food and Friends Steering Committee	45,000	45,000
Give Yourself Credit	9,500	9,500
Guelph District Multicultural Festival	7,500	3,000
Guelph Enabling Garden	13,000	13,000
Guelph Independent Living	10,735	39,235
Guelph Neighbourhood Support Coalition	41,000	41,000
Guelph Services for the Autistic	7,000	0
Guelph Wellington Seniors Association	135,600	135,600
Guelph Wellington Women in Crisis	57,223	57,223
Headwaters Communities in Action	40,000	5,000
Hospice Wellington	65,429	64,918
Immigrant Services of Guelph Wellington	37,930	37,930
John Howard Society of Waterloo-Wellington	24,408	15,900

**UNITED WAY COMMUNITY SERVICES OF
GUELPH & WELLINGTON**
(A Non-Profit Organization)
**SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES
FOR THE YEAR ENDED DECEMBER 31, 2012**

	2012	2011
FUNDED AGENCIES <i>(continued)</i>		
Labour Programs and Services	25,013	0
Learning Disabilities Association - Wellington County	10,000	10,000
Lutherwood	7,500	0
Michael House Pregnancy Care Centre	50,000	32,500
Mood Disorders Support Group	6,956	6,956
North Wellington Seniors Association	0	10,450
Ontario March of Dimes	16,891	16,891
Project Serve - University of Guelph	4,500	4,500
Rainbow Programs for Children	11,400	11,400
Second Chance Employment Counselling	7,300	7,300
St. John Ambulance - Fergus Branch	5,006	5,006
St. John Ambulance - Guelph Branch	6,000	6,000
Student Volunteer Scholarship	3,650	3,650
Victorian Order of Nurses	25,273	30,273
Volunteer Centre of Guelph and Wellington	164,163	151,652
Welcome In Drop In Centre	89,850	49,646
Wellington County Learning Centre	29,300	25,000
Wellington Dufferin Guelph Public Health (Poverty Elimination Task Force)	20,000	0
Wyndham House	200,666	200,666
YMCA-YWCA of Guelph	36,100	36,100
	<u>2,229,587</u>	<u>2,012,100</u>
ONE TIME GRANTS AND ADDITIONAL FUNDING (REFUNDS)		
Conestoga Scholarships	0	3,000
Guelph & District Multicultural Festival	0	3,000
Guelph Food Bank	0	10,000
Labour Programs and Services	0	23,591
Poverty Elimination Task Force	21,660	25,476
St. James the Apostle Church - LivingOnLess	1,000	0
St. John Ambulance - Fergus Branch	0	5,006
Wellington Dufferin Guelph Public Health	12,842	0
	<u>35,502</u>	<u>70,073</u>
EXTERNAL ALLOCATIONS	2,265,089	2,082,173
INTERNAL ALLOCATION		
Community Services of Guelph and Wellington	<u>198,000</u>	<u>159,000</u>
TOTAL CAMPAIGN ALLOCATIONS	<u>\$ 2,463,089</u>	<u>\$ 2,241,173</u>