

**UNITED WAY COMMUNITY SERVICES OF GUELPH &  
WELLINGTON**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2017**

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**INDEX TO THE FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2017**

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## INDEPENDENT AUDITOR'S REPORT

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To the members of: United Way Community Services of Guelph & Wellington

We have audited the accompanying financial statements of United Way Community Services of Guelph & Wellington, which comprise the statement of financial position as at December 31, 2017 and the statements of operations, changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not for profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### **Basis for Qualified Opinion**

As is common with many not for profit organizations, the organization derives revenue from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to donation revenue, excess of revenues over expenditures, assets and surplus for the years ended December 31, 2017 and 2016, current assets as at December 31, 2017 and 2016, and net assets as at January 1 and December 31 for both the 2017 and 2016 years. Our audit opinion on the financial statements for the year ended December 31, 2016 was modified accordingly because of the possible effects of this limitation in scope.

**Qualified Opinion**

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, these financial statements present fairly, in all material respects, the financial position of United Way Community Services of Guelph & Wellington as at December 31, 2017 and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.

Handwritten signature in black ink, appearing to read "RLB LLP".

Guelph, Ontario  
April 26, 2018

Chartered Professional Accountants  
Licensed Public Accountants

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT DECEMBER 31, 2017**

	<b>2017</b>	<b>2016</b>
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	\$ 774,657	\$ 1,178,926
Short term investments (note 7)	1,399,996	1,326,036
Pledges receivable (note 8)	2,344,897	2,184,046
Other receivables	43,857	1,621
Government remittances recoverable	24,435	24,625
Prepaid expenses	<u>17,451</u>	<u>8,120</u>
	4,605,293	4,723,374
<b>CAPITAL ASSETS</b> (note 4)	<u>340,339</u>	<u>357,747</u>
	<u>\$ 4,945,632</u>	<u>\$ 5,081,121</u>
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts payable and accrued liabilities	\$ 26,617	\$ 60,974
Allocations payable (note 5)	2,859,485	3,037,969
Deferred contributions (note 9)	<u>24,386</u>	<u>27,201</u>
	<u>2,910,488</u>	<u>3,126,144</u>
<b>FUND BALANCES</b>		
<b>UNRESTRICTED</b>		
United Way Campaign	1,617,013	1,516,435
Community Services	<u>(27,428)</u>	<u>(69,067)</u>
	<u>1,589,585</u>	<u>1,447,368</u>
<b>RESTRICTED</b>		
Building and Capital	68,164	62,422
Deferred Giving	<u>377,395</u>	<u>445,187</u>
	<u>445,559</u>	<u>507,609</u>
<b>TOTAL FUND BALANCES</b>	<u>2,035,144</u>	<u>1,954,977</u>
	<u>\$ 4,945,632</u>	<u>\$ 5,081,121</u>

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**STATEMENT OF CHANGES IN FUND BALANCES**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	Unrestricted				Restricted				Combined	
	United Way Campaign 2017	Campaign 2016	Community Services 2017	Services 2016	Building and Capital 2017	and Capital 2016	Deferred Giving 2017	Giving 2016	2017	2016
<b>FUND BALANCES</b> , beginning of year	\$ <u>1,516,435</u>	\$ <u>1,395,442</u>	\$ <u>(69,067)</u>	\$ <u>(86,299)</u>	\$ <u>62,422</u>	\$ <u>67,825</u>	\$ <u>445,187</u>	\$ <u>487,469</u>	\$ <u>1,954,977</u>	\$ <u>1,864,437</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b> for the year	<u>100,578</u>	<u>120,993</u>	<u>41,639</u>	<u>17,232</u>	<u>5,742</u>	<u>(5,403)</u>	<u>(67,792)</u>	<u>(42,282)</u>	<u>80,167</u>	<u>90,540</u>
<b>FUND BALANCES</b> , end of year	\$ <u><u>1,617,013</u></u>	\$ <u><u>1,516,435</u></u>	\$ <u><u>(27,428)</u></u>	\$ <u><u>(69,067)</u></u>	\$ <u><u>68,164</u></u>	\$ <u><u>62,422</u></u>	\$ <u><u>377,395</u></u>	\$ <u><u>445,187</u></u>	\$ <u><u>2,035,144</u></u>	\$ <u><u>1,954,977</u></u>

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**

**STATEMENT OF OPERATIONS**

**FOR THE YEAR ENDED DECEMBER 31, 2017**

	Unrestricted				Restricted				Combined	
	United Way Campaign 2017	2016	Community Services 2017	2016	Building and Capital 2017	2016	Deferred Giving 2017	2016	2017	2016
<b>REVENUES</b>										
Pledges	\$ 3,556,005	\$ 3,628,364	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,556,005	\$ 3,628,364
Grants and sponsorships	20,942	22,128	5,373	7,105	0	0	0	0	26,315	29,233
Pay equity grant	0	0	18,688	18,692	0	0	0	0	18,688	18,692
Other	11,345	27,989	0	0	0	0	0	0	11,345	27,989
Interest income	0	0	24,024	22,662	0	0	0	0	24,024	22,662
Rental income	0	0	0	0	51,985	51,985	0	0	51,985	51,985
Pledge loss	(219,537)	(39,125)	0	0	0	0	0	0	(219,537)	(39,125)
	<u>3,368,755</u>	<u>3,639,356</u>	<u>48,085</u>	<u>48,459</u>	<u>51,985</u>	<u>51,985</u>	<u>0</u>	<u>0</u>	<u>3,468,825</u>	<u>3,739,800</u>
<b>EXPENDITURES (schedule 1)</b>										
United Way Campaign	662,837	749,922	0	0	0	0	67,792	42,282	730,629	792,204
Community Services	0	0	351,302	307,787	0	0	0	0	351,302	307,787
Building and Capital	0	0	0	0	46,243	57,388	0	0	46,243	57,388
	<u>662,837</u>	<u>749,922</u>	<u>351,302</u>	<u>307,787</u>	<u>46,243</u>	<u>57,388</u>	<u>67,792</u>	<u>42,282</u>	<u>1,128,174</u>	<u>1,157,379</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE ALLOCATIONS</b>	<u>2,705,918</u>	<u>2,889,434</u>	<u>(303,217)</u>	<u>(259,328)</u>	<u>5,742</u>	<u>(5,403)</u>	<u>(67,792)</u>	<u>(42,282)</u>	<u>2,340,651</u>	<u>2,582,421</u>
<b>ALLOCATIONS</b>										
Allocations (schedule 2)	2,605,340	2,759,736	(344,856)	(276,560)	0	0	0	0	2,260,484	2,483,176
Net allocations to other United Ways	0	8,705	0	0	0	0	0	0	0	8,705
	<u>2,605,340</u>	<u>2,768,441</u>	<u>(344,856)</u>	<u>(276,560)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,260,484</u>	<u>2,491,881</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES for the year</b>	<u>\$ 100,578</u>	<u>\$ 120,993</u>	<u>\$ 41,639</u>	<u>\$ 17,232</u>	<u>\$ 5,742</u>	<u>\$ (5,403)</u>	<u>\$ (67,792)</u>	<u>\$ (42,282)</u>	<u>\$ 80,167</u>	<u>\$ 90,540</u>

See notes to the financial statements

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<b>2017</b>	<b>2016</b>
<b>CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>		
Excess of revenues over expenditures for the year	\$ 80,167	\$ 90,540
Items not requiring an outlay of cash		
Amortization	<u>20,118</u>	<u>20,978</u>
	100,285	111,518
Changes in non-cash working capital		
Pledges receivable	(160,851)	102,890
Government remittances recoverable	190	2,594
Prepaid expenses	(9,331)	(1,156)
Other receivables	(42,236)	3,590
Accounts payable and accrued liabilities	(34,357)	26,628
Allocations payable	(178,484)	(42,431)
Deferred contributions	<u>(2,815)</u>	<u>(3,128)</u>
	<u>(327,599)</u>	<u>200,505</u>
<b>CASH PROVIDED BY (USED) IN INVESTING ACTIVITIES</b>		
Additions to capital assets	(2,710)	(14,027)
Short term investments	<u>(73,960)</u>	<u>177,396</u>
	<u>(76,670)</u>	<u>163,369</u>
<b>NET (DECREASE) INCREASE IN CASH</b>	(404,269)	363,874
<b>NET CASH, BEGINNING OF YEAR</b>	<u>1,178,926</u>	<u>815,052</u>
<b>NET CASH, END OF YEAR</b>	<u>\$ 774,657</u>	<u>\$ 1,178,926</u>



**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

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**1. NATURE OF ORGANIZATION**

United Way Community Services of Guelph & Wellington is a not for profit organization incorporated under the laws of Ontario without share capital and is a registered charity under the Income Tax Act. United Way Community Services of Guelph & Wellington is exempt from income tax. Its purpose is to plan, co-ordinate and fund social services in the City of Guelph and the Counties of Wellington and Dufferin. Its operations have been divided into four categories for accounting purposes, the United Way Campaign, Community Services, Building and Capital Fund, and Deferred Giving Program.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements have been prepared in accordance with Canadian accounting standards for not for profit organizations and include the following significant accounting policies:

(a) FUND ACCOUNTING

United Way Campaign Fund

The unrestricted United Way campaign fund reports resources made available through the organization's annual United Way Campaign which raises funds to distribute to member agencies in the City of Guelph and the Counties of Wellington and Dufferin.

Community Services Fund

The unrestricted community services fund reports resources that are to be utilized in co-ordinating social services in the City of Guelph and the Counties of Wellington and Dufferin.

Building and Capital Fund

The building and capital fund reports resources generated by collecting rent from tenants and resources utilized in covering the direct costs associated with maintaining the premises. This fund is internally restricted.

Deferred Giving Program

The deferred giving program reports resources contributed for future use which are generally from bequests. This fund is internally restricted.

(b) REVENUE RECOGNITION

The organization follows the restricted fund method of accounting for contributions in which externally restricted contributions are recognized upon receipt in the appropriate fund corresponding to the purpose for which they were contributed. Externally restricted contributions to the unrestricted funds are recognized as revenue when the related expenditure occurs. Unrestricted contributions are recognized when received or receivable and collection is reasonably assured.

Pledge revenue is recognized when commitments are made by the donors. Provisions are made for non-collection of pledges based upon prior experience.

Other revenue is recognized when earned and collection is reasonably assured.

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

(c) CAPITAL ASSETS

Capital assets are recorded at cost and amortized on the basis of their estimated useful life using the following methods and rates:

Buildings	- 4 % declining balance basis
Signage	- 20 % declining balance basis
Equipment	- 30 % declining balance basis
Computer hardware	- 30 % declining balance basis
Fencing	- 8 % declining balance basis
Parking lot	- 8 % declining balance basis
Fundraising software	- 10 % declining balance basis
Website	- 20 % declining balance basis

Amortization is recorded at 50% of the above rates in the year of addition.

(d) USE OF ESTIMATES

The preparation of financial statements in conformity with Canadian generally accepted accounting principles for not for profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Significant areas requiring management's estimates include allowances for doubtful receivables, designations receivable, the useful lives of capital assets and accrued liabilities. Actual results could differ from those estimates.

(e) FINANCIAL INSTRUMENTS

Measurement of financial instruments

The organization initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. The organization subsequently measures all its financial assets and financial liabilities at amortized cost, except for short term investments, which are measured at fair value. Changes in fair value are recognized in the excess of revenues over expenditures.

Financial assets measured at amortized cost include cash, pledges receivable and other receivables.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and allocations payable.

Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. If an impairment has occurred, the carrying amount of financial assets measured at amortized cost is reduced to the greater of the discounted future cash flows expected or the proceeds that could be realized from the sale of the financial asset. The amount of the write-down is recognized in the excess of revenues over expenditures. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the excess of revenues over expenditures.

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

(e) FINANCIAL INSTRUMENTS (continued)

Transaction costs

The organization recognizes its transaction costs in excess of revenues over expenditures in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

(f) ALLOCATION OF EXPENSES

The United Way Community Services of Guelph & Wellington engages in campaign and community service programs. The costs of these programs include personnel, administrative and occupancy expenses that are directly related to providing these programs. Personnel and administrative expenses are allocated based on the resources used for each program. Occupancy costs are split equally between the two programs as they share the same premises.

(g) CONTRIBUTED MATERIALS AND SERVICES

During the year, a number of organizations and individuals donate materials to the organization and a number of volunteers contribute a significant amount of their time. Because of the difficulty in determining the fair value, contributed materials and services are not recorded in the financial statements.

**3. FINANCIAL INSTRUMENTS**

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest, credit, currency, liquidity, or other price risks arising from their financial instruments.

The extent of the organization's exposure to these risks did not change in 2017 compared to the previous period.

The organization does not have a significant exposure to any individual customer or counterpart.

**4. CAPITAL ASSETS**

	<b>Cost</b>	<b>Accumulated Amortization</b>	<b>Net 2017</b>	<b>Net 2016</b>
Land	\$ 102,081	\$ 0	\$ 102,081	\$ 102,081
Buildings	321,043	156,957	164,086	170,923
Signage	8,428	3,258	5,170	6,462
Equipment	68,692	57,890	10,802	12,141
Computer hardware	84,053	81,202	2,851	4,073
Fencing	3,480	1,616	1,864	2,026
Computer software	1,665	1,665	0	0
Parking lot	23,542	9,838	13,704	14,896
Fundraising software	50,591	17,605	32,986	36,651
Website	<u>11,797</u>	<u>5,002</u>	<u>6,795</u>	<u>8,494</u>
	<u>\$ 675,372</u>	<u>\$ 335,033</u>	<u>\$ 340,339</u>	<u>\$ 357,747</u>

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

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**5. ALLOCATIONS PAYABLE**

Due to the nature of the organization's fundraising, allocations are determined and immediately charged to expense following the completion of the annual campaign in December. Allocations for the subsequent year are finalized in March of that year and are paid on an April to March yearly basis. The balance of allocations payable at December 31, 2017 relates to the allocations to be disbursed from January 1, 2018 to March 31, 2019.

In addition to the allocations determined in March, additional allocations are granted throughout the year to organizations in need.

**6. OPERATING LINE OF CREDIT**

The organization has an operating line with TD that has a maximum credit limit of \$250,000. As at December 31, 2017, the balance of the operating line was \$0 (2016 - \$0). The operating line is secured by a general security agreement representing the first charge on all the assets of the entity as well as assignment of fire insurance.

**7. SHORT TERM INVESTMENTS**

	<b>2017</b>	<b>2016</b>
Carden Street Investment, due 2021	\$ 50,000	\$ 0
Meridian Guaranteed Investment Certificate, maturing March 1, 2018, with an interest rate of 2.00% per annum	1,037,691	0
Meridian Guaranteed Investment Certificate, maturing February 8, 2017, with an interest rate of 1.50% per annum	0	1,018,395
Meridian Guaranteed Investment Certificate, maturing March 7, 2017, with an interest rate of 1.50% per annum	0	307,641
Meridian Guaranteed Investment Certificate, maturing March 7, 2018, with an interest rate of 1.50% per annum	<u>312,305</u>	<u>0</u>
	<u>\$ 1,399,996</u>	<u>\$ 1,326,036</u>

**8. PLEDGES RECEIVABLE**

Pledges receivable consist of pledges received before December 31, 2017, net of cash received and an allowance for unfulfilled pledges of \$450,000 (2016 - \$450,000).

**9. DEFERRED CONTRIBUTIONS**

Deferred contributions, which consist of the unexpended portion of government grant revenue received that relates to future periods, are as follows:

	<b>2017</b>	<b>2016</b>
Balance, beginning of the year	\$ 27,201	\$ 30,329
Less amount recognized as revenue in the year	<u>(2,815)</u>	<u>(3,128)</u>
Balance, end of year	<u>\$ 24,386</u>	<u>\$ 27,201</u>

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**

**SCHEDULE OF EXPENDITURES**

*(Schedule 1)*

**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<b>2017</b>	<b>2016</b>
<b>OPERATING EXPENDITURES</b>		
Wages and benefits	\$ 684,413	\$ 680,960
Marketing and promotion	160,728	140,364
Office and general	46,296	54,827
Dues and fees	38,820	40,762
Occupancy costs	26,783	31,026
Amortization	20,118	20,978
Travel	19,570	24,359
Job development projects	18,828	12,327
Interest and bank charges	18,759	18,655
Telephone	16,339	18,487
Repairs and maintenance	16,152	22,333
Utilities	15,686	15,750
Computer supplies and services	14,924	17,042
Professional fees	11,953	11,693
Conferences and meetings	9,474	39,090
Insurance	5,549	6,522
Annual general meeting	2,201	1,628
Consulting	1,145	273
Website development	<u>436</u>	<u>303</u>
	<b><u>\$ 1,128,174</u></b>	<b><u>\$ 1,157,379</u></b>
<b>ALLOCATED TO:</b>		
United Way Campaign	\$ 662,837	\$ 749,922
Community Services	351,302	307,787
Building and Capital	46,243	57,388
Deferred Giving	<u>67,792</u>	<u>42,282</u>
	<b><u>\$ 1,128,174</u></b>	<b><u>\$ 1,157,379</u></b>

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**

**SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES**

*(Schedule 2)*

**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<b>2017</b>	<b>2016</b>
<b>FUNDED AGENCIES</b>		
Action Read Community Literacy Centre of Guelph	\$ 63,140	\$ 63,140
Alzheimer Society of Waterloo Wellington	10,000	10,000
ARCH: HIV/AIDS Resources and Community Health	25,000	25,000
Autism Society of Ontario - Wellington County Chapter	12,000	14,000
Big Brothers Big Sisters Centre Wellington	12,000	12,000
Big Brothers Big Sisters Dufferin and District	17,500	17,500
Big Brothers Big Sisters of Guelph	112,498	120,434
Big Brothers Big Sisters of North Wellington	27,680	27,680
Breast Strokes	0	3,850
Canadian Hearing Society	15,000	15,800
Canadian Mental Health Association	76,710	79,890
Canadian National Institute for the Blind	28,000	45,963
Canadian Red Cross - Guelph Wellington	0	12,000
Centre Wellington Food Bank	12,000	12,000
Chalmers Community Services Centre - Outreach Program	30,000	30,000
Child Witness Centre	8,000	8,750
Community Engagement & Global Citizenship, Student Life	4,500	4,500
Community Resource Centre of North/Centre Wellington	98,000	103,809
Community Torchlight - Distress Centre Wellington Dufferin	80,000	85,000
Dufferin Child and Family Services	3,500	3,500
Dufferin Parent Support Network	8,500	8,500
Dunara Homes for Recovery	13,000	15,000
East Wellington Community Services	112,500	122,727
Family & Children Services	75,000	79,120
Family Counselling and Support Services	167,000	166,642
Guelph Community Health Centre	33,000	18,000
Guelph District Labour Council - Counselling Program	0	50,000
Guelph District Multicultural Centre	3,500	15,000
Guelph Enabling Garden	10,000	13,000
Guelph Independent Living	10,735	10,735
Guelph Neighbourhood Support Coalition	60,000	60,000
Guelph Wellington Seniors Association	142,000	142,000
Guelph Wellington Task Force for Poverty Elimination	25,000	25,000
Guelph Wellington Women in Crisis	72,223	72,223
Headwaters Communities in Action	20,500	19,000
Hospice Wellington	58,500	63,430
Immigrant Services of Guelph Wellington	35,000	38,000
John Howard Society of Waterloo-Wellington	22,500	29,408
Lakeside HOPE House	10,000	0
Learning Disabilities Association of Wellington County	40,250	45,000

**UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON**

**SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES**

*(Schedule 2) (continued)*

**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<b>2017</b>	<b>2016</b>
<b>FUNDED AGENCIES</b> (continued)		
March of Dimes Canada	14,000	16,900
Michael House Pregnancy Care Centre	60,000	60,000
Mood Disorders Support Group of Guelph	8,500	8,500
Out of Poverty Society (Guelph) Inc.	0	22,500
Rainbow Programs for Children	14,000	14,000
Shelldale Better Beginnings, Better Futures Guelph	47,500	47,500
St. John Ambulance - Fergus Branch	2,000	5,000
St. John Ambulance - Guelph Branch	3,000	9,000
Student Volunteer Scholarship	3,500	3,640
PIN - The People and Information Network	150,000	164,163
Victorian Order of Nurses	30,500	51,450
Volunteer Dufferin Organization	0	1,500
Welcome In Drop In Centre	90,000	90,000
Wellington County Learning Centre	44,500	44,500
Wyndham House	200,700	200,666
YMCA-YWCA of Guelph	36,100	36,100
	<u>2,259,036</u>	<u>2,458,270</u>
<b>ONE TIME GRANTS AND RECOVERIES</b>		
Big Brothers Big Sisters Dufferin County	10,000	0
Headwaters Community in Action	6,560	0
Guelph Neighbourhood Support Coalition	5,000	0
Wyndham House	4,000	0
Dufferin Parent Support Network	2,752	0
Zoom to Canada - Guelph	2,000	7,000
PIN - The People and Information Network	1,674	0
Lakeside Hope House	1,500	0
Wellington Dufferin Guelph Public Health	587	0
Community Torchlight - Wellington Dufferin	0	4,000
Guelph Wellington Local Immigration Partnership	0	500
Learning Disabilities Association - Wellington County	0	6,626
Shelldale Better Beginnings, Better Futures Guelph	0	6,780
Program funds recovered	<u>(32,625)</u>	<u>0</u>
	<u>1,448</u>	<u>24,906</u>
<b>EXTERNAL ALLOCATIONS</b>	2,260,484	2,483,176
<b>INTERNAL ALLOCATION</b>		
Community Services of Guelph and Wellington	<u>344,856</u>	<u>276,560</u>
<b>TOTAL CAMPAIGN ALLOCATIONS</b>	<u>\$ 2,605,340</u>	<u>\$ 2,759,736</u>