

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2019

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

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YEAR ENDED DECEMBER 31, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Members of: United Way Community Services of Guelph & Wellington

Qualified Opinion

We have audited the accompanying financial statements of United Way Community Services of Guelph & Wellington, which comprise the statement of financial position as at December 31, 2019 and the statements of operations, changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, these financial statements present fairly, in all material respects, the financial position of United Way Community Services of Guelph & Wellington as at December 31, 2019 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.

Basis for Qualified Opinion

In common with many not for profit organizations, the organization derives some of its revenues from cash sources, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenues, (deficiency) excess of revenues over expenditures and cash flows from operations for the years ended December 31, 2019 and 2018, current assets as at December 31, 2019 and 2018, and net assets as at January 1 and December 31 for both the 2019 and 2018 years. Our audit opinion on the financial statements for the year ended December 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of United Way Community Services of Guelph & Wellington in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not for profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at RLB LLP's website at: www.rlb.ca/additional-auditor-responsibilities. This description forms part of our auditor's report.

A handwritten signature in black ink that reads "RLB LLP". The letters are stylized and cursive.

Guelph, Ontario
June 23, 2020

Chartered Professional Accountants
Licensed Public Accountants

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
STATEMENT OF FINANCIAL POSITION
AS AT DECEMBER 31, 2019

| | 2019 | 2018 |
|--|---------------------|---------------------|
| ASSETS | | |
| CURRENT | | |
| Cash | \$ 662,444 | \$ 1,058,767 |
| Investments (note 7) | 1,464,394 | 1,431,543 |
| Pledges receivable (note 8) | 1,825,498 | 1,963,032 |
| Other receivables | 14,570 | 61,679 |
| Government remittances recoverable | 24,286 | 24,311 |
| Prepaid expenses | <u>34,774</u> | <u>38,153</u> |
| | 4,025,966 | 4,577,485 |
| CAPITAL ASSETS (note 4) | <u>307,547</u> | <u>322,743</u> |
| | <u>\$ 4,333,513</u> | <u>\$ 4,900,228</u> |
| LIABILITIES | | |
| CURRENT | | |
| Accounts payable and accrued liabilities | \$ 45,790 | \$ 40,030 |
| Allocations payable (note 5) | 2,767,829 | 2,808,320 |
| Deferred contributions (note 9) | <u>34,142</u> | <u>21,852</u> |
| | <u>2,847,761</u> | <u>2,870,202</u> |
| FUND BALANCES | | |
| UNRESTRICTED | | |
| United Way Campaign | 1,167,125 | 1,589,351 |
| Community Services | <u>35,225</u> | <u>13,404</u> |
| | <u>1,202,350</u> | <u>1,602,755</u> |
| RESTRICTED | | |
| Building and Capital | 61,908 | 53,610 |
| Deferred Giving | <u>221,494</u> | <u>373,661</u> |
| | <u>283,402</u> | <u>427,271</u> |
| TOTAL FUND BALANCES | <u>1,485,752</u> | <u>2,030,026</u> |
| | <u>\$ 4,333,513</u> | <u>\$ 4,900,228</u> |

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
STATEMENT OF CHANGES IN FUND BALANCES
FOR THE YEAR ENDED DECEMBER 31, 2019

| | Unrestricted | | | | Restricted | | | | Combined | |
|---|-----------------------------|-----------------------------|----------------------------|----------------------------|------------------------------|------------------------------|--------------------------|--------------------------|----------------------------|----------------------------|
| | United Way Campaign 2019 | United Way Campaign 2018 | Community Services 2019 | Community Services 2018 | Building and Capital 2019 | Building and Capital 2018 | Deferred Giving 2019 | Deferred Giving 2018 | 2019 | 2018 |
| FUND BALANCES , beginning of year | \$ <u>1,589,351</u> | \$ <u>1,617,013</u> | \$ <u>13,404</u> | \$ <u>(27,428)</u> | \$ <u>53,610</u> | \$ <u>68,164</u> | \$ <u>373,661</u> | \$ <u>377,395</u> | \$ <u>2,030,026</u> | \$ <u>2,035,144</u> |
| (DEFICIENCY) EXCESS OF REVENUES OVER EXPENDITURES for the year | <u>(422,226)</u> | <u>(27,662)</u> | <u>21,821</u> | <u>40,832</u> | <u>8,298</u> | <u>(14,554)</u> | <u>(152,167)</u> | <u>(3,734)</u> | <u>(544,274)</u> | <u>(5,118)</u> |
| FUND BALANCES , end of year | \$ <u><u>1,167,125</u></u> | \$ <u><u>1,589,351</u></u> | \$ <u><u>35,225</u></u> | \$ <u><u>13,404</u></u> | \$ <u><u>61,908</u></u> | \$ <u><u>53,610</u></u> | \$ <u><u>221,494</u></u> | \$ <u><u>373,661</u></u> | \$ <u><u>1,485,752</u></u> | \$ <u><u>2,030,026</u></u> |

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31, 2019

| | Unrestricted | | | | Restricted | | | | Combined | |
|---|-----------------------------|-----------------------------|----------------------------|----------------------------|------------------------------|------------------------------|-------------------------|-------------------------|---------------------|-------------------|
| | United Way Campaign 2019 | United Way Campaign 2018 | Community Services 2019 | Community Services 2018 | Building and Capital 2019 | Building and Capital 2018 | Deferred Giving 2019 | Deferred Giving 2018 | 2019 | 2018 |
| REVENUES | | | | | | | | | | |
| Pledges | \$ 3,083,166 | \$ 3,606,419 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 3,083,166 | \$ 3,606,419 |
| Grants and sponsorships | 19,986 | 29,034 | 4,409 | 3,775 | 0 | 0 | 0 | 0 | 24,395 | 32,809 |
| Pay equity grant | 0 | 0 | 18,688 | 18,688 | 0 | 0 | 0 | 0 | 18,688 | 18,688 |
| Other | 1,489 | (201) | 0 | 0 | 0 | 0 | 0 | 0 | 1,489 | (201) |
| Interest income | 0 | 0 | 38,567 | 34,416 | 0 | 0 | 0 | 0 | 38,567 | 34,416 |
| Rental income | 0 | 0 | 0 | 0 | 51,985 | 51,985 | 0 | 0 | 51,985 | 51,985 |
| Pledge loss | <u>(308,642)</u> | <u>(356,463)</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>(308,642)</u> | <u>(356,463)</u> |
| | <u>2,795,999</u> | <u>3,278,789</u> | <u>61,664</u> | <u>56,879</u> | <u>51,985</u> | <u>51,985</u> | <u>0</u> | <u>0</u> | <u>2,909,648</u> | <u>3,387,653</u> |
| EXPENDITURES (schedule 1) | | | | | | | | | | |
| United Way Campaign | 667,035 | 730,702 | 0 | 0 | 0 | 0 | 2,167 | 3,734 | 669,202 | 734,436 |
| Community Services | 0 | 0 | 360,559 | 360,903 | 0 | 0 | 0 | 0 | 360,559 | 360,903 |
| Building and Capital | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>43,687</u> | <u>66,539</u> | <u>0</u> | <u>0</u> | <u>43,687</u> | <u>66,539</u> |
| | <u>667,035</u> | <u>730,702</u> | <u>360,559</u> | <u>360,903</u> | <u>43,687</u> | <u>66,539</u> | <u>2,167</u> | <u>3,734</u> | <u>1,073,448</u> | <u>1,161,878</u> |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE ALLOCATIONS | <u>2,128,964</u> | <u>2,548,087</u> | <u>(298,895)</u> | <u>(304,024)</u> | <u>8,298</u> | <u>(14,554)</u> | <u>(2,167)</u> | <u>(3,734)</u> | <u>1,836,200</u> | <u>2,225,775</u> |
| ALLOCATIONS | | | | | | | | | | |
| Allocations (schedule 2) | <u>2,551,190</u> | <u>2,575,749</u> | <u>(320,716)</u> | <u>(344,856)</u> | <u>0</u> | <u>0</u> | <u>150,000</u> | <u>0</u> | <u>2,380,474</u> | <u>2,230,893</u> |
| (DEFICIENCY) EXCESS OF REVENUES OVER EXPENDITURES for the year | <u>\$ (422,226)</u> | <u>\$ (27,662)</u> | <u>\$ 21,821</u> | <u>\$ 40,832</u> | <u>\$ 8,298</u> | <u>\$ (14,554)</u> | <u>\$ (152,167)</u> | <u>\$ (3,734)</u> | <u>\$ (544,274)</u> | <u>\$ (5,118)</u> |

See notes to the financial statements

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2019

| | 2019 | 2018 |
|--|-------------------|---------------------|
| CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES | | |
| (Deficiency) excess of revenues over expenditures for the year | \$ (544,274) | \$ (5,118) |
| Items not requiring an outlay of cash | | |
| Amortization | <u>15,196</u> | <u>17,596</u> |
| | (529,078) | 12,478 |
| Changes in non-cash working capital | | |
| Pledges receivable | 137,534 | 381,865 |
| Government remittances recoverable | 25 | 124 |
| Prepaid expenses | 3,379 | (20,702) |
| Other receivables | 47,109 | (17,822) |
| Accounts payable and accrued liabilities | 5,760 | 13,413 |
| Allocations payable | (40,491) | (51,165) |
| Deferred contributions | <u>12,290</u> | <u>(2,534)</u> |
| | <u>(363,472)</u> | <u>315,657</u> |
| CASH USED IN INVESTING ACTIVITIES | | |
| Net change in investments | <u>(32,851)</u> | <u>(31,547)</u> |
| NET (DECREASE) INCREASE IN CASH | (396,323) | 284,110 |
| NET CASH, BEGINNING OF YEAR | <u>1,058,767</u> | <u>774,657</u> |
| NET CASH, END OF YEAR | <u>\$ 662,444</u> | <u>\$ 1,058,767</u> |

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2019

1. NATURE OF ORGANIZATION

United Way Community Services of Guelph & Wellington is a not for profit organization incorporated under the laws of Ontario without share capital and is a registered charity under the Income Tax Act. United Way Community Services of Guelph & Wellington is exempt from income tax. Its purpose is to plan, co-ordinate and fund social services in the City of Guelph and the Counties of Wellington and Dufferin. Its operations have been divided into four categories for accounting purposes, the United Way Campaign, Community Services, Building and Capital Fund, and Deferred Giving Program.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with Canadian accounting standards for not for profit organizations and include the following significant accounting policies:

(a) FUND ACCOUNTING

United Way Campaign Fund

The unrestricted United Way campaign fund reports resources made available through the organization's annual United Way Campaign which raises funds to distribute to member agencies in the City of Guelph and the Counties of Wellington and Dufferin.

Community Services Fund

The unrestricted community services fund reports resources that are to be utilized in co-ordinating social services in the City of Guelph and the Counties of Wellington and Dufferin.

Building and Capital Fund

The building and capital fund reports resources generated by collecting rent from tenants and resources utilized in covering the direct costs associated with maintaining the premises. This fund is internally restricted.

Deferred Giving Program

The deferred giving program reports resources contributed for future use which are generally from bequests. This fund is internally restricted.

(b) REVENUE RECOGNITION

The organization follows the restricted fund method of accounting for contributions in which externally restricted contributions are recognized upon receipt in the appropriate fund corresponding to the purpose for which they were contributed. Externally restricted contributions to the unrestricted funds are recognized as revenue when the related expenditure occurs. Unrestricted contributions are recognized when received or receivable and collection is reasonably assured.

Pledge revenue is recognized when commitments are made by the donors. Provisions are made for non-collection of pledges based upon prior experience.

Other revenue is recognized when earned and collection is reasonably assured.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) CAPITAL ASSETS

Capital assets are recorded at cost and amortized on the basis of their estimated useful life using the following methods and rates:

| | |
|----------------------|---------------------------------|
| Buildings | - 4 % declining balance basis |
| Signage | - 20 % declining balance basis |
| Equipment | - 30 % declining balance basis |
| Computer hardware | - 30 % declining balance basis |
| Fencing | - 8 % declining balance basis |
| Computer software | - 100 % declining balance basis |
| Parking lot | - 8 % declining balance basis |
| Fundraising software | - 10 % declining balance basis |
| Website | - 20 % declining balance basis |

Amortization is recorded at 50% of the above rates in the year of addition.

(d) USE OF ESTIMATES

The preparation of financial statements in conformity with Canadian accounting standards for not for profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Significant areas requiring management's estimates include allowances for doubtful receivables, designations receivable, the useful lives of capital assets and accrued liabilities. Actual results could differ from those estimates.

(e) FINANCIAL INSTRUMENTS

Measurement of financial instruments

The organization initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. The organization subsequently measures all its financial assets and financial liabilities at amortized cost.

Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. If an impairment has occurred, the carrying amount of financial assets measured at amortized cost is reduced to the greater of the discounted future cash flows expected or the proceeds that could be realized from the sale of the financial asset. The amount of the write-down is recognized in the excess of revenues over expenditures. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the excess of revenues over expenditures.

Transaction costs

The organization recognizes its transaction costs in excess of revenues over expenditures in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(f) ALLOCATION OF EXPENSES

The United Way Community Services of Guelph & Wellington engages in campaign and community service programs. The costs of these programs include personnel, administrative and occupancy expenses that are directly related to providing these programs. Personnel and administrative expenses are allocated based on the resources used for each program. Occupancy costs are split equally between the two programs as they share the same premises.

(g) CONTRIBUTED MATERIALS AND SERVICES

During the year, a number of organizations and individuals donate materials to the organization and a number of volunteers contribute a significant amount of their time. Because of the difficulty in determining the fair value, contributed materials and services are not recorded in the financial statements.

3. FINANCIAL INSTRUMENTS

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest, credit, currency, liquidity, or other price risks arising from the financial instruments.

The extent of the organization's exposure to these risks did not change in 2019 compared to the previous period, except as described in note 10.

The organization does not have a significant exposure to any individual customer or counterpart.

4. CAPITAL ASSETS

| | Cost | Accumulated Amortization | Net 2019 | Net 2018 |
|----------------------|-------------------|-------------------------------------|---------------------|---------------------|
| Land | \$ 102,081 | \$ 0 | \$ 102,081 | \$ 102,081 |
| Buildings | 321,043 | 169,821 | 151,222 | 157,523 |
| Signage | 8,428 | 5,119 | 3,309 | 4,136 |
| Equipment | 68,692 | 63,399 | 5,293 | 7,561 |
| Computer hardware | 84,053 | 82,656 | 1,397 | 1,996 |
| Fencing | 3,480 | 1,902 | 1,578 | 1,715 |
| Computer software | 1,665 | 1,665 | 0 | 0 |
| Parking lot | 23,542 | 11,943 | 11,599 | 12,608 |
| Fundraising software | 50,591 | 23,872 | 26,719 | 29,687 |
| Website | <u>11,797</u> | <u>7,448</u> | <u>4,349</u> | <u>5,436</u> |
| | <u>\$ 675,372</u> | <u>\$ 367,825</u> | <u>\$ 307,547</u> | <u>\$ 322,743</u> |

5. ALLOCATIONS PAYABLE

Due to the nature of the organization's fundraising, allocations are determined and immediately charged to expense following the completion of the annual campaign in December. Allocations for the subsequent year are finalized in March of that year and are paid on an April to March yearly basis. The balance of allocations payable at December 31, 2019 relates to the allocations to be disbursed from January 1, 2020 to March 31, 2021.

In addition to the allocations determined in March, additional allocations are granted throughout the year to organizations in need.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2019

6. OPERATING LINE OF CREDIT

The organization has an operating line with TD that has a maximum credit limit of \$250,000. As at December 31, 2019, the balance of the operating line was \$0 (2018 - \$0). The operating line is secured by a general security agreement representing the first charge on all the assets of the entity as well as assignment of fire insurance.

7. INVESTMENTS

| | 2019 | 2018 |
|---|---------------------|---------------------|
| Carden Street Investment, maturing January 2022, bearing interest at 4.00% | \$ 55,204 | \$ 54,121 |
| Meridian Guaranteed Investment Certificate, maturing May 2020, bearing interest at 2.30% | 1,409,190 | 0 |
| Meridian Guaranteed Investment Certificate, matured May 2019, bearing interest at 2.30% | <u>0</u> | <u>1,377,422</u> |
| | <u>\$ 1,464,394</u> | <u>\$ 1,431,543</u> |

8. PLEDGES RECEIVABLE

Pledges receivable consist of pledges received before December 31, 2019, net of cash received and an allowance for unfulfilled pledges of \$450,000 (2018 - \$450,000).

9. DEFERRED CONTRIBUTIONS

Deferred contributions, which consist of the unexpended portion of government grant revenue received that relates to future periods, are as follows:

| | 2019 | 2018 |
|--|------------------|------------------|
| Balance, beginning of the year | \$ 21,852 | \$ 24,386 |
| Less amount recognized as revenue in the year | (2,280) | (2,534) |
| Plus amount received related to the following year | <u>14,570</u> | <u>0</u> |
| Balance, end of year | <u>\$ 34,142</u> | <u>\$ 21,852</u> |

10. SUBSEQUENT EVENTS - UNCERTAINTY DUE TO NOVEL CORONAVIRUS (COVID-19)

Subsequent to year end, the impact of the Novel Coronavirus (COVID-19) in Canada and on the global economy increased significantly. This global pandemic has disrupted economic activities and has resulted in many non-essential businesses and organizations suspending operations and terminating or laying off staff, which will have an impact on the collection of pledges receivable. Although the disruption from the virus is expected to be temporary, given the dynamic nature of these circumstances, the duration of business disruption and the related financial impact cannot be reasonably estimated at this time. The organization has increased its allowance for pledge loss as a result, however the sufficiency of the allowance to cover future lost pledges is uncertain.

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

SCHEDULE OF EXPENDITURES

(Schedule 1)

FOR THE YEAR ENDED DECEMBER 31, 2019

| | 2019 | 2018 |
|---------------------------------|---------------------|---------------------|
| OPERATING EXPENDITURES | | |
| Wages and benefits | \$ 606,824 | \$ 639,350 |
| Marketing and promotion | 135,550 | 169,160 |
| Office and general | 52,805 | 58,247 |
| Travel | 47,929 | 42,344 |
| Dues and fees | 40,932 | 35,321 |
| Occupancy costs | 24,906 | 41,471 |
| Computer supplies and services | 23,351 | 21,869 |
| Community impact implementation | 21,293 | 30,000 |
| Repairs and maintenance | 19,628 | 25,184 |
| Interest and bank charges | 17,931 | 12,867 |
| Utilities | 16,041 | 13,948 |
| Amortization | 15,196 | 17,596 |
| Conferences and meetings | 15,142 | 14,109 |
| Professional fees | 15,071 | 12,213 |
| Telephone | 12,419 | 12,883 |
| Insurance | 4,855 | 2,649 |
| Annual general meeting | 1,822 | 895 |
| Job development projects | 1,125 | 10,674 |
| Website development | 520 | 873 |
| Consulting | <u>108</u> | <u>225</u> |
| | <u>\$ 1,073,448</u> | <u>\$ 1,161,878</u> |
| ALLOCATED TO: | | |
| United Way Campaign | \$ 667,035 | \$ 730,702 |
| Community Services | 360,559 | 360,903 |
| Building and Capital | 43,687 | 66,539 |
| Deferred Giving | <u>2,167</u> | <u>3,734</u> |
| | <u>\$ 1,073,448</u> | <u>\$ 1,161,878</u> |

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES

(Schedule 2)

FOR THE YEAR ENDED DECEMBER 31, 2019

| | 2019 | 2018 |
|--|-------------|-------------|
| FUNDED AGENCIES | | |
| Action Read Community Literacy Centre of Guelph | \$ 59,983 | \$ 63,140 |
| Alzheimer Society of Waterloo Wellington | 9,500 | 10,000 |
| ARCH: HIV/AIDS Resources and Community Health | 23,750 | 25,000 |
| Autism Society of Ontario - Wellington County Chapter | 11,400 | 12,000 |
| Big Brothers Big Sisters Dufferin and District | 20,000 | 20,000 |
| Big Brothers Big Sisters of Guelph | 106,873 | 112,498 |
| Big Brothers Big Sisters of North Wellington | 26,296 | 27,680 |
| Canadian Hearing Society | 14,250 | 15,000 |
| Canadian Mental Health Association | 85,225 | 76,710 |
| Canadian National Institute for the Blind | 26,600 | 28,000 |
| Centre Wellington Food Bank | 11,400 | 12,000 |
| Chalmers Community Services Centre - Outreach Program | 28,500 | 30,000 |
| Child Witness Centre | 7,600 | 8,000 |
| Community Engagement & Global Citizenship, Student Life | 4,275 | 4,500 |
| Community Resource Centre of North/Centre Wellington | 93,100 | 98,000 |
| Community Torchlight - Distress Centre Wellington Dufferin | 0 | 80,000 |
| Dufferin Child and Family Services | 3,500 | 3,500 |
| Dufferin Parent Support Network | 10,000 | 10,000 |
| Dunara Homes for Recovery | 0 | 13,000 |
| East Wellington Community Services | 106,875 | 112,500 |
| Family & Children Services | 71,250 | 75,000 |
| Family Counselling and Support Services | 239,500 | 167,000 |
| Guelph Community Health Centre | 31,350 | 33,000 |
| Guelph District Multicultural Festival | 3,325 | 3,500 |
| Guelph Enabling Garden | 9,500 | 10,000 |
| Guelph Independent Living | 10,198 | 10,735 |
| Guelph Neighbourhood Support Coalition | 57,000 | 60,000 |
| Guelph Wellington Seniors Association | 134,900 | 142,000 |
| Guelph Wellington Task Force for Poverty Elimination | 23,750 | 25,000 |
| Guelph Wellington Women in Crisis | 68,612 | 72,223 |
| Headwaters Communities in Action | 20,500 | 20,500 |
| Hospice Wellington | 55,575 | 58,500 |
| Immigrant Services of Guelph Wellington | 33,250 | 35,000 |
| John Howard Society of Waterloo-Wellington | 21,375 | 22,500 |
| Lakeside HOPE House | 0 | 10,000 |
| Learning Disabilities Association of Wellington County | 38,238 | 40,250 |

UNITED WAY COMMUNITY SERVICES OF GUELPH & WELLINGTON

SCHEDULE OF ALLOCATIONS TO FUNDED AGENCIES

(Schedule 2) (continued)

FOR THE YEAR ENDED DECEMBER 31, 2019

| | 2019 | 2018 |
|--|---------------------|---------------------|
| FUNDED AGENCIES (continued) | | |
| March of Dimes Canada | 13,300 | 14,000 |
| Michael House Pregnancy Care Centre | 57,000 | 60,000 |
| Mood Disorders Support Group of Guelph | 8,075 | 8,500 |
| PIN - The People and Information Network | 142,500 | 150,000 |
| Rainbow Programs for Children | 13,300 | 14,000 |
| Shelldale Better Beginnings, Better Futures Guelph | 45,125 | 47,500 |
| St. John Ambulance - Fergus Branch | 0 | 2,000 |
| St. John Ambulance - Guelph Branch | 4,750 | 3,000 |
| Student Volunteer Scholarship | 3,700 | 3,900 |
| Victorian Order of Nurses | 28,975 | 30,500 |
| Welcome In Drop In Centre | 85,500 | 90,000 |
| Wellington County Learning Centre | 42,275 | 44,500 |
| Wyndham House | 193,200 | 200,700 |
| YMCA-YWCA of Guelph | 34,295 | 36,100 |
| | <u>2,139,445</u> | <u>2,251,436</u> |
| ONE TIME GRANTS AND RECOVERIES | | |
| Big Brothers Big Sisters Dufferin County | 0 | 5,000 |
| Wellington Dufferin Guelph Public Health | 638 | 587 |
| Guelph District Multicultural Festival | 5,391 | 0 |
| Stonehenge Therapeutic Community | 225,000 | 0 |
| Guelph Community Health Centre | 10,000 | 0 |
| Program funds recovered | 0 | (26,130) |
| | <u>241,029</u> | <u>(20,543)</u> |
| EXTERNAL ALLOCATIONS | 2,380,474 | 2,230,893 |
| INTERNAL ALLOCATION | | |
| Community Services of Guelph and Wellington | <u>320,716</u> | <u>344,856</u> |
| TOTAL CAMPAIGN ALLOCATIONS | <u>\$ 2,701,190</u> | <u>\$ 2,575,749</u> |